



2024/5/16

Code 9997 (PRIME) Belluna Co., Ltd

## Consolidated Monthly Sales Growth (year-on-year)

In April, total sales of the hotel related business for a month marked 1.5 billion yen, which is 102% up from previous year. Especially city hotels located in Ginza and Kansai area have kept strong sales. Also, as for resort hotels, the sales of wedding business of Le Grand Karuizawa Hotel & Resort reached highest sales for a single month.

In the specialty mail-order business, pre-order sales of wine set has succeeded and sales of wine category marked 700 million yen, which is 1% up from previous year. Also, nurse-related business sales has reached 1.3 billion yen, which is 1% up from previous year because of improvement of efficient catalog business and strong e-commerce business sales.

Consequently, consolidated group sales for April is 3% up from the previous year and totaled 15.9 billion yen.

[FY ending March 31, 2025] From April 2024 to March 2025

(Unit: million yen)

	April 2024 (single month)				April 2024 (cumulative total)			
	Actual results for the current fiscal year	Results for the same period of the previous year	YoY Change		Actual results for the current fiscal year	Results for the same period of the previous year	YoY Change	
Hotel	1,505	746	+759	+102%	1,505	746	+759	+102%
Income, Solar	514	386	+128	+33%	514	386	+128	+33%
Property Subtotal	2,019	1,132	+886	+78%	2,019	1,132	+886	+78%
Cosmetics & Health Food	875	1,024	-149	-15%	875	1,024	-149	-15%
Gourmet	1,328	1,372	-44	-3%	1,328	1,372	-44	-3%
Wine	702	692	+10	+1%	702	692	+10	+1%
Nurse-related	1,349	1,330	+19	+1%	1,349	1,330	+19	+1%
Specialty mail-order Subtotal	4,254	4,418	-163	-4%	4,254	4,418	-163	-4%
Database Utilization	1,555	1,504	+52	+3%	1,555	1,504	+52	+3%
Kimono-related	941	1,070	-128	-12%	941	1,070	-128	-12%
Apparel & Goods	6,859	6,925	-66	-1%	6,859	6,925	-66	-1%
Other	321	386	-66	-17%	321	386	-66	-17%
<b>Consolidated Total</b>	<b>15,949</b>	<b>15,434</b>	<b>+515</b>	<b>+3%</b>	<b>15,949</b>	<b>15,434</b>	<b>+515</b>	<b>+3%</b>

(NOTE)

- 1.This data is calculated on basis before adjustment.
- 2.Overseas hotels sales are not included in the Property segment.
- 3.Overseas sales of Ozio are not included in the Cosmetics & Health Food segment.
- 4.Job Studio sales are not included in the Nurse-related segment.

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