



2024/6/17

Code 9997 (PRIME) Belluna Co., Ltd

Consolidated Monthly Sales Growth (year-on-year)

In May, the hotel business posted total sales of 1,880 million yen, up 29% from the previous year, thanks to high occupancy of resort hotels during the Golden Week holidays and strong inbound customer acquisition.

In the specialty mail-order business, sales of wine rose 7% year-over-year to 808 million yen on the back of strong pre-order sales, which continued from the previous month. In the gourmet foods business, sales rose 6% year-over-year to 1,543 million yen on strong sales of food categories.

As a result, consolidated group sales for May totaled 17,948 million yen, up 3% from the previous period.

[FY ending March 31, 2025] From April 2024 to March 2025

(Unit: million yen)

		May 2024 (single month)				May 2024 (cumulative total)			
		Actual results for the current fiscal year	Results for the same period of the previous year	YoY Change		Actual results for the current fiscal year	Results for the same period of the previous year	YoY Change	
G r o w t h	Hotels	1,880	1,459	+421	+29%	3,385	2,205	+1,180	+53%
	Income, Solar	531	417	+114	+27%	1,045	803	+242	+30%
	Property Subtotal	2,411	1,876	+535	+29%	4,430	3,008	+1,422	+47%
	Cosmetics & Health Food	939	1,029	-91	-9%	1,813	2,053	-240	-12%
	Gourmet	1,543	1,452	+91	+6%	2,870	2,824	+47	+2%
	Wine	808	759	+50	+7%	1,511	1,451	+60	+4%
	Nurse-related	995	1,017	-22	-2%	2,344	2,347	-3	-0%
	Specialty mail-order Subtotal	4,285	4,257	+28	+1%	8,539	8,674	-136	-2%
	Growth Subtotal	6,696	6,133	+563	+9%	12,969	11,683	+1,286	+11%
S u s t a i n a b i l i t y	Kimono-related	1,244	1,301	-56	-4%	2,185	2,370	-185	-8%
	Apparel & Goods	8,193	8,058	+135	+2%	15,052	14,983	+70	+0%
	Other	273	307	-34	-11%	594	694	-100	-14%
	Sustainability Subtotal	9,710	9,665	+45	+0%	17,832	18,046	-215	-1%
Database Utilization		1,542	1,610	-68	-4%	3,097	3,114	-16	-1%
Consolidated Total		17,948	17,409	+540	+3%	33,897	32,843	+1,055	+3%

(NOTE)

- 1.This data is calculated on basis before adjustment.
- 2.Overseas hotels sales are not included in the Property segment.
- 3.Sales of Ozio's overseas subsidiaries are not included in the Cosmetics & Health Food segment.
- 4.Job Studio sales are not included in the Nurse-related segment.

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