



2024/7/16

Code 9997 (PRIME) Belluna Co., Ltd

Consolidated Monthly Sales Growth (year-on-year)

In June, the hotel business continued to perform well, with all city hotels recording higher sales than the previous year, resulting in total sales of 1,830 million yen, up 18% from the previous year.

In the specialty mail-order business, the Gourmet and Wine businesses prioritize profitability in their operations, with Gourmet sales of 1,398 million yen, down 7% from the previous year, and Wine sales of 690 million yen, down 20% from the previous year.

As a result, consolidated group sales for June totaled 16,491 million yen, down 2% from the previous year.

[FY ending March 31, 2025] From April 2024 to March 2025

(Unit: million yen)

		June 2024 (single month)				June 2024 (cumulative total)			
		Actual results for the current fiscal year	Results for the same period of the previous year	YoY Change		Actual results for the current fiscal year	Results for the same period of the previous year	YoY Change	
G r o w t h	Hotels	1,830	1,555	+275	+18%	5,215	3,760	+1,455	+39%
	Income, Solar	524	407	+117	+29%	1,569	1,209	+359	+30%
	Property Subtotal	2,354	1,961	+392	+20%	6,783	4,970	+1,814	+37%
	Cosmetics & Health Food	956	1,086	-129	-12%	2,770	3,139	-369	-12%
	Gourmet	1,398	1,502	-104	-7%	4,269	4,326	-57	-1%
	Wine	690	860	-170	-20%	2,201	2,311	-110	-5%
	Nurse-related	947	1,036	-89	-9%	3,291	3,383	-91	-3%
	Specialty mail-order Subtotal	3,992	4,484	-492	-11%	12,531	13,158	-627	-5%
	Growth Subtotal	6,346	6,445	-99	-2%	19,314	18,128	+1,187	+7%
S u s t a i n a b i l i t y	Kimono-related	1,603	1,665	-62	-4%	3,789	4,035	-246	-6%
	Apparel & Goods	6,788	6,921	-133	-2%	21,840	21,903	-63	-0%
	Other	213	242	-29	-12%	807	935	-128	-14%
	Sustainability Subtotal	8,604	8,827	-223	-3%	26,436	26,874	-438	-2%
Database Utilization		1,540	1,550	-10	-1%	4,638	4,664	-26	-1%
Consolidated Total		16,491	16,823	-332	-2%	50,388	49,665	+723	+1%

(NOTE)

- 1.This data is calculated on basis before adjustment.
- 2.Overseas hotels sales are not included in the Property segment.
- 3.Sales of Ozio's overseas subsidiary are not included in the Cosmetics & Health Food segment.
- 4.Sales of JOB STUDIO, an overseas subsidiary are not included in the Nurse-related segment.

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