



2024/12/16

Code 9997 (PRIME) Belluna Co., Ltd

Consolidated Monthly Sales Growth (year-on-year)

In November, all city hotels in the hotel business exceeded their sales in the same month of the previous year, continuing from October. In addition, Kyoto entered its busy season with the arrival of the autumn foliage season, and other resort hotels also continued to perform well. As a result, net sales were 2,187 million yen, up 34% from the same month last year.

In the specialty mail-order business, sales in the gourmet foods business were 1,796 million yen, up 10% from the same month last year. In the wine business were 829 million yen, down 20% from the same month last year, due to the postponement of the month in which sales from pre-order sales are recorded compared to last year.

As a result, consolidated group sales for November totaled 19,068 million yen, up 3% from the same month last year.

[FY ending March 31, 2025] From April 2024 to March 2025

(Unit: million yen)

		November 2024 (single month)				November 2024 (cumulative total)			
		Actual results for the current fiscal year	Results for the same period of the previous year	YoY Change		Actual results for the current fiscal year	Results for the same period of the previous year	YoY Change	
G r o w t h	Hotels	2,187	1,634	+553	+34%	17,079	13,381	+3,697	+28%
	Income, Solar	501	462	+39	+8%	4,134	3,536	+598	+17%
	Property Subtotal	2,688	2,096	+592	+28%	21,213	16,918	+4,295	+25%
	Cosmetics & Health Food	990	1,069	-79	-7%	7,515	8,046	-531	-7%
	Gourmet	1,796	1,638	+158	+10%	11,664	11,391	+272	+2%
	Wine	829	1,034	-205	-20%	5,859	6,197	-338	-5%
	Nurse-related	814	824	-11	-1%	7,523	7,590	-66	-1%
	Specialty mail-order Subtotal	4,429	4,566	-136	-3%	32,561	33,224	-663	-2%
	Growth Subtotal	7,117	6,661	+456	+7%	53,774	50,142	+3,632	+7%
S u s t a i n a b i l i t y	Kimono-related	1,377	1,441	-65	-4%	12,567	13,141	-574	-4%
	Apparel & Goods	8,551	8,492	+59	+1%	51,374	51,057	+317	+1%
	Other	373	320	+53	+17%	2,072	2,113	-41	-2%
	Sustainability Subtotal	10,300	10,253	+47	+0%	66,013	66,311	-299	-0%
Database Utilization		1,651	1,657	-6	-0%	12,086	11,842	+244	+2%
Consolidated Total		19,068	18,571	+496	+3%	131,873	128,294	+3,578	+3%

(NOTE)

- 1.This data is calculated on basis before adjustment.
- 2.Overseas hotels sales are not included in the Property segment.
- 3.Sales of Ozio's overseas subsidiary are not included in the Cosmetics & Health Food segment.
- 4.Sales of JOB STUDIO, an overseas subsidiary are not included in the Nurse-related segment.
- 5.Sales of Aging Beef Co., Ltd. are included in Hotels segment from October 2024.

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