



2025/1/15

Code 9997 (PRIME) Belluna Co., Ltd

Consolidated Monthly Sales Growth (year-on-year)

In December, all city hotels in the hotel business exceeded their sales in the same month of the previous year. Hokkaido hotels, including resort hotels, continued to perform well. As a result, net sales were 2,427 million yen, up 39% from the same month last year.

In the specialty mail-order business, sales in the wine business were 1,034 million yen, up 18% from the same month last year, due in part to pre-order sales recorded in December.

As a result, consolidated group sales for December totaled 23,714 million yen, up 6% from the same month last year.

[FY ending March 31, 2025] From April 2024 to March 2025

(Unit: million yen)

		December 2024 (single month)				December 2024 (cumulative total)			
		Actual results for the current fiscal year	Results for the same period of the previous year	YoY Change		Actual results for the current fiscal year	Results for the same period of the previous year	YoY Change	
G r o w t h	Hotels	2,427	1,748	+679	+39%	19,506	15,130	+4,376	+29%
	Income, Solar	506	441	+65	+15%	4,640	3,977	+662	+17%
	Property Subtotal	2,933	2,189	+744	+34%	24,146	19,107	+5,039	+26%
	Cosmetics & Health Food	1,033	1,013	+20	+2%	8,548	9,059	-511	-6%
	Gourmet	6,385	6,492	-107	-2%	18,049	17,884	+165	+1%
	Wine	1,034	880	+155	+18%	6,894	7,076	-183	-3%
	Nurse-related	829	826	+3	+0%	8,352	8,415	-63	-1%
	Specialty mail-order Subtotal	9,281	9,210	+71	+1%	41,843	42,434	-591	-1%
	Growth Subtotal	12,214	11,399	+815	+7%	65,989	61,541	+4,447	+7%
S u s t a i n a b i l i t y	Kimono-related	1,609	1,661	-52	-3%	14,176	14,802	-626	-4%
	Apparel & Goods	8,045	7,755	+290	+4%	59,419	58,812	+606	+1%
	Other	350	228	+122	+53%	2,423	2,341	+81	+3%
	Sustainability Subtotal	10,005	9,645	+360	+4%	76,017	75,956	+62	+0%
Database Utilization		1,495	1,351	+144	+11%	13,581	13,193	+388	+3%
Consolidated Total		23,714	22,395	+1,319	+6%	155,586	150,690	+4,897	+3%

(NOTE)

- 1.This data is calculated on basis before adjustment.
- 2.Overseas hotels sales are not included in the Property segment.
- 3.Sales of Ozio's overseas subsidiary are not included in the Cosmetics & Health Food segment.
- 4.Sales of JOB STUDIO, an overseas subsidiary are not included in the Nurse-related segment.
- 5.Sales of Aging Beef Co., Ltd. are included in Hotels segment from October 2024.

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