



2025/5/15

Code 9997 (PRIME) Belluna Co., Ltd

Consolidated Monthly Sales Growth (year-on-year)

In April, the Hotel business continued to perform well in general, especially at resort-type hotels in the Hokkaido area. In city hotels in the Kansai area, sales were strong due to the Osaka Kansai Expo and the cherry blossom viewing season in Kyoto. As a result, net sales were 2,001 million yen, up 33% from the same month of the previous year.

In the Apparel & Goods business, there were the effects of curbing the volume of paper publications in order to focus on profitability, a reactionary drop from strong sales in the previous month, and the impact of lower sales in the mall business, whose services were terminated at the end of the previous fiscal year. As a result, net sales were 6,376 million yen, down 7% from the same month of the previous year.

As a result, consolidated group sales for April totaled 15,988 million yen, up 0.2% from the same month of the previous year.

[FY ending March 31, 2026] From April 2025 to March 2026

(Unit: million yen)

		April 2025 (single month)				April 2025 (cumulative total)			
		Actual results for the current fiscal year	Results for the same period of the previous year	YoY Change		Actual results for the current fiscal year	Results for the same period of the previous year	YoY Change	
G r o u p	Hotels	2,001	1,505	+496	+33%	2,001	1,505	+496	+33%
	Income, Solar	630	514	+117	+23%	630	514	+117	+23%
	Property Subtotal	2,632	2,019	+613	+30%	2,632	2,019	+613	+30%
	Cosmetics & Health Food	851	875	-24	-3%	851	875	-24	-3%
	Gourmet	1,344	1,328	+16	+1%	1,344	1,328	+16	+1%
	Wine	795	702	+92	+13%	795	702	+92	+13%
	Nurse-related	1,321	1,349	-28	-2%	1,321	1,349	-28	-2%
	Specialty mail-order Subtotal	4,311	4,254	+57	+1%	4,311	4,254	+57	+1%
	Growth Subtotal	6,942	6,273	+670	+11%	6,942	6,273	+670	+11%
S u s t a i n a b i l i t y	Kimono-related	820	941	-121	-13%	820	941	-121	-13%
	Apparel & Goods	6,376	6,859	-484	-7%	6,376	6,859	-484	-7%
	Other	240	321	-81	-25%	240	321	-81	-25%
	Sustainability Subtotal	7,435	8,121	-687	-8%	7,435	8,121	-687	-8%
Database Utilization		1,611	1,555	+55	+4%	1,611	1,555	+55	+4%
Consolidated Total		15,988	15,949	+39	+0%	15,988	15,949	+39	+0%

(NOTE)

- 1.This data is calculated on basis before adjustment.
- 2.Overseas hotels sales are not included in the Property segment.
- 3.Sales of Ozio's overseas subsidiary are not included in the Cosmetics & Health Food segment.
- 4.Sales of JOB STUDIO, an overseas subsidiary are not included in the Nurse-related segment.
- 5.Sales of Aging Beef Co., Ltd. are included in Hotels segment from October 2024.

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