

## Consolidated Monthly Sales Growth (year-on-year)

In June, the hotel business continued to perform well, especially in the Sapporo area and Osaka area. As a result, sales were 2,483 million yen, up 36% from the same month of the previous year.

In the wine business, new customer acquisition was strong, resulting in sales of 813 million yen, up 18% from the same month of the previous year.

In the Apparel & Goods business, there were effects of curbing the volume of paper publications in order to focus on profitability, and the mall business, whose services were terminated at the end of the previous fiscal year, had a negative impact on sales. Despite continued struggles in the first half of the month, sales of apparel merchandise showed a recovery trend as temperatures rose in the second half of the month. As a result, net sales totaled 6,446 million yen, down 5% from the same month last year.

As a result, consolidated group sales for June totaled 16,882 million yen, up 2% from the same month of the previous year.

[FY ending March 31, 2026] From April 2025 to March 2026

(Unit: million ven)

		June 2025 (single month)				June 2025 (cumulative total)			
		Actual results for the current fiscal year	Results for the same period of the previous year	YoY Change		Actual results for the current fiscal year	Results for the same period of the previous year	YoY Change	
G r o w t h	Hotels	2,483	1,830	+653	+36%	7,051	5,215	+1,836	+35%
	Income, Solar	656	524	+132	+25%	1,972	1,569	+403	+26%
	Property Subtotal	3,139	2,354	+785	+33%	9,023	6,783	+2,240	+33%
	Cosmetics & Health Food	751	956	-206	-22%	2,422	2,770	-348	-13%
	Gourmet	1,444	1,398	+46	+3%	4,259	4,269	-10	-0%
	Wine	813	690	+123	+18%	2,367	2,201	+165	+8%
	Nurse-related	974	947	+27	+3%	3,304	3,291	+13	+0%
	Specialty mail-order Subtotal	3,982	3,992	-10	-0%	12,352	12,531	-179	-1%
	Growth Subtotal	7,121	6,346	+775	+12%	21,375	19,314	+2,061	+11%
S u s t a a i n a b i i t y	Kimono-related	1,499	1,603	-104	-6%	3,523	3,789	-266	-7%
	Apparel & Goods	6,446	6,788	-342	-5%	19,704	21,840	-2,136	-10%
	Other	229	213	+15	+7%	936	807	+129	+16%
	Sustainability Subtotal	8,174	8,604	-430	-5%	24,163	26,436	-2,272	-9%
Database Utilization		1,587	1,540	+47	+3%	4,880	4,638	+243	+5%
Consolidated Total		16,882	16,491	+392	+2%	50,419	50,388	+31	+0%

## (NOTE)

- 1. This data is calculated on basis before adjustment.
- 2.Overseas hotels sales are not included in the Property segment.
- 3. Sales of Ozio's overseas subsidiary are not included in the Cosmetics & Health Food segment.
- 4. Sales of JOB STUDIO, an overseas subsidiary are not included in the Nurse-related segment.
- 5. Sales of Aging Beef Co., Ltd. are included in Hotels segment from October 2024.
- 6.Sales of Sapporo Hotel by GRANBELL are included in Hotels segment from March 2025.

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