



2025/9/16

Code 9997 (PRIME) Belluna Co., Ltd

Consolidated Monthly Sales Growth (year-on-year)

In August, the Hotel business continued to perform well, especially in the Sapporo and Osaka areas. As a result, sales were 3,752 million yen, up 35% from the same month of the previous year.

In the Wine business, the acquisition of new customers through the EC channel was strong, resulting in sales of 613 million yen, up 5% from the same month of the previous year.

In the Apparel & Goods business, there were effects of curbing the volume of paper publications in order to focus on profitability, and the mall business, whose services were terminated at the end of the previous fiscal year, had a negative impact on sales. As a result, net sales totaled 2,836 million yen, down 8% from the same month last year.

As a result, consolidated group sales for August totaled 14,006 million yen, up 7% from the same month of the previous year.

[FY ending March 31, 2026] From April 2025 to March 2026

(Unit: million yen)

		August 2025 (single month)				August 2025 (cumulative total)			
		Actual results for the current fiscal year	Results for the same period of the previous year	YoY Change		Actual results for the current fiscal year	Results for the same period of the previous year	YoY Change	
G r o w t h	Hotels	3,752	2,773	+979	+35%	13,856	10,224	+3,632	+36%
	Income, Solar	669	530	+140	+26%	3,307	2,620	+688	+26%
	Property Subtotal	4,422	3,303	+1,119	+34%	17,164	12,844	+4,320	+34%
	Cosmetics & Health Food	801	920	-119	-13%	4,047	4,647	-600	-13%
	Gourmet	1,308	1,277	+32	+2%	7,091	7,045	+46	+1%
	Wine	613	586	+28	+5%	3,692	3,559	+132	+4%
	Nurse-related	681	730	-50	-7%	4,910	4,998	-88	-2%
	Specialty mail-order Subtotal	3,403	3,513	-110	-3%	19,740	20,249	-510	-3%
	Growth Subtotal	7,825	6,816	+1,009	+15%	36,903	33,093	+3,810	+12%
S u s t a i n a b i l i t y	Kimono-related	1,769	1,705	+64	+4%	6,861	7,188	-327	-5%
	Apparel & Goods	2,836	3,085	-250	-8%	27,946	30,795	-2,850	-9%
	Other	132	171	-39	-23%	1,234	1,172	+61	+5%
	Sustainability Subtotal	4,736	4,961	-225	-5%	36,040	39,155	-3,115	-8%
Database Utilization		1,445	1,285	+161	+13%	7,886	7,264	+622	+9%
Consolidated Total		14,006	13,061	+945	+7%	80,829	79,512	+1,317	+2%

(NOTE)

1. This data is calculated on basis before adjustment.
2. Overseas hotels sales are not included in the Property segment.
3. Sales of Ozio's overseas subsidiary are not included in the Cosmetics & Health Food segment.
4. Sales of JOB STUDIO, an overseas subsidiary are not included in the Nurse-related segment.
5. Sales of Aging Beef Co., Ltd. are included in Hotels segment from October 2024.
6. Sales of Sapporo Hotel by GRANBELL are included in Hotels segment from March 2025.

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