

Consolidated Monthly Sales Growth (year-on-year)

In April, the Hotel business saw significant uplift from improved occupancy rates at "Sapporo Hotel by Granbell" and the acquisition of "Hotel Zuiho" and "Akiu Grand Hotel". As a result, sales were 2,085 million yen, up 25% from the same month of the previous year.

In the Wine business, strong customer acquisition through EC channels and the recognition of advance reservation sales in the current month contributed to growth. As a result, sales were 994 million yen, up 25% from the same month of the previous year.

In the Apparel & General Merchandise business, sales were impacted by a reduction in print media circulation to prioritize profitability. However, strong customer acquisition through EC channels driven by improved advertising quality more than offset this headwind. As a result, sales were 6,683 million yen, up 5% from the same month of the previous year.

As a result, consolidated group sales for April totaled 16,765 million yen, up 5% from the same month of the previous year.

[FY ending March 31, 2027] From April 2026 to March 2027

(Unit: million yen)

		April 2026 (single month)				April 2026 (cumulative total)			
		Current year results	Previous year results	YoY Change		Current year results	Previous year results	YoY Change	
G r o w t h	Hotels	2,085	1,673	+412	+25%	2,085	1,673	+412	+25%
	Income, Solar	696	630	+66	+10%	696	630	+66	+10%
	Property Subtotal	2,780	2,303	+478	+21%	2,780	2,303	+478	+21%
	Cosmetics & Health Food	736	851	-116	-14%	736	851	-116	-14%
	Gourmet	1,196	1,176	+21	+2%	1,196	1,176	+21	+2%
	Wine	994	795	+200	+25%	994	795	+200	+25%
	Nurse-related	1,331	1,321	+10	+1%	1,331	1,321	+10	+1%
	Specialty mail-order Subtotal	4,258	4,143	+115	+3%	4,258	4,143	+115	+3%
	Growth Subtotal	7,038	6,446	+593	+9%	7,038	6,446	+593	+9%
S u s t a i n a b i l i t y	Kimono-related	715	820	-105	-13%	715	820	-105	-13%
	Apparel & Goods	6,683	6,376	+307	+5%	6,683	6,376	+307	+5%
	Other	443	568	-125	-22%	443	568	-125	-22%
	Sustainability Subtotal	7,840	7,763	+77	+1%	7,840	7,763	+77	+1%
Database Utilization		1,887	1,780	+107	+6%	1,887	1,780	+107	+6%
Consolidated Total		16,765	15,988	+777	+5%	16,765	15,988	+777	+5%

(NOTE)

- 1.This data is calculated on basis before adjustment.
- 2.Overseas hotels sales are not included in the Property segment.
- 3.Sales of Ozio's overseas subsidiary are not included in the Cosmetics & Health Food segment.
- 4.Sales of JOB STUDIO, an overseas subsidiary are not included in the Nurse-related segment.
- 5.Sales of OTARU GRANBELL HOTEL are included in Hotels segment from July 2025.
- 6.Sales of Hotel Zuiho and Akiu Grand Hotel are included in Hotels segment from October 2025.
7. Effective from fiscal year 2026, the results of Restaurant Operations and Golf Course Operations are reclassified from Hotels segment to Other segment. Prior year comparatives have also been reclassified to conform to the current year's presentation.

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